# Eika Boligkreditt

## Investor presentation - Green Bond Framework

June 2022



# Agenda

ESG at Eika
Eika Boligkreditt's Green Bond Framework

Contact

) Disclaimer



# Strategic framework for sustainability in the Eika Alliance

- Eika uses an integrated strategy for the whole Eika Alliance, which sets a common standard for ambitions and goals based on a suitable ESG framework for sustainability
- The Eika vision of <<We strengthen the local bank>> describes our desired future development. Our core business thereby supports the moral and ethical compass of ٠ the local banks and the societal engagement discharged by the local savings banks in the Eika Alliance
- 3 pillar approach: (i) sustainable local growth and change, (ii) sustainable financial products, and (iii) responsibility and sustainability in internal operations



Local bank 2023 Initiative Strong and caring local banks. Driving force for growth and development for you and your local community

Be an initiator for sustainable local growth, development and green readjustment through credit decisions and advisory services Ambition: Be the local strategist for local businesses and an initiator for sustainable, local growth and readjustment

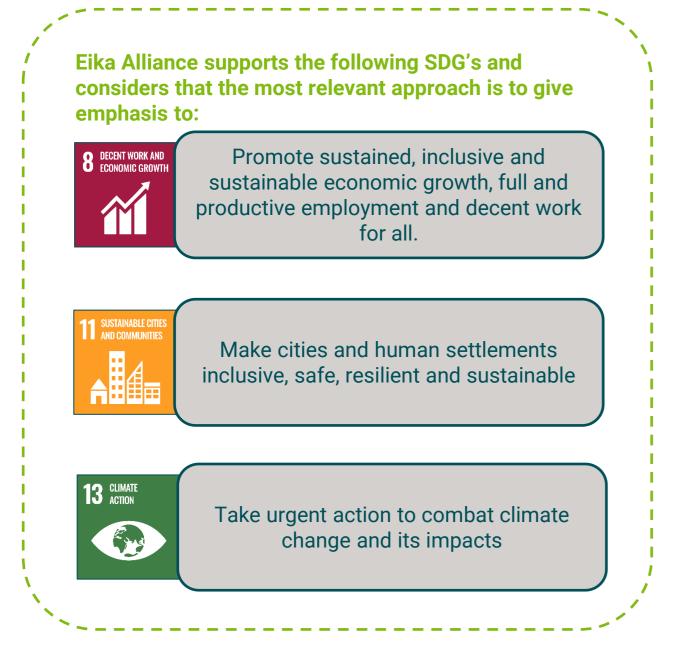
Strengthen communication about and continuing improvement of

Ambition: Offer a menu of sustainable and green saving

Strengthen responsible and sustainable internal operations Ambition: The Eika Alliance shall improve and prioritize responsible and sustainable internal operation to enable a credible position regarding sustainable growth and



# Eika's main UN SDG & UNEP contributions



Eika Gruppen has signed the UN Environment Programme Finance Initiative (UNEP-FI), pledging to follow UN guidance for banks in their sustainability efforts

- needs and society's goals in accordance with the SDGs
- where the most significant impacts can be achieved
- 3. practices
- stakeholders to achieve society's overarching goals
- management tools and a culture of responsible banking
- negative impacts and its contribution to society's overarching



Align its business strategy to be consistent with and contribute to individuals'

Continuously increase its positive impacts and ESG managing risks to, people and the environment and, to this end, establish and publish targets for areas

Work responsibly with the local banks and customers to encourage sustainable

Proactively and responsibly consult, engage with and partner with relevant

Pursue its commitment to these principles by implementing effective

6. Periodically review its individual and collective implementation of these principles and be transparent about and accountable for its positive and



# ESG screening for all investments – a four step process

### PFG exclusion

Excludes all companies as Pension Fund Global + 3 private larger Norwegian Asset Mangers because of ESG

### Sector exclusion

Excludes all companies within the following sectors:

- Coal
- Tobacco •
- Gambling/Casino
- Weapon production

Also excludes all companies not engaging to follow international norms and standards

- UN Global Compact (UNGC)
- UN Guiding Principles on Business and Human Rights (UNGPs)
- OECD Guidelines for Multinational Enterprises

Accumulated exclusion list

**Excluded** companies

187 companies

329 companies

NOK 69k bn.

NOK 27k bn.

### Product exclusion

Excludes all companies with the following products/activities:

- Palm oil (all)
- Tobacco producers (all)
- Controversial weapons (all)
- · Weapon sale private (all)
- Oil sand (>10% of production)
- · Pornography (>10%)
- Gambling (>10%)
- Tobacco related product (>25%)
- Tobacco distribution-/sales (>25%)
- Military contracts (>25%)

In addition we exclude all companies involved in serious controveries involved with corruption, enviromental accidents, labor conflicts etc.

Excluded companies

142 companies NOK 41k bn.

Accumulated exclusion list

346 companies NOK 76k bn.

#### Excluded companies

1,715 companies NOK 85k bn.

Accumulated exclusion list

1,908 companies NOK 135k bn.

### Universe

7,944 companies NOK 838k bn.

Accumulated exclusion list 226 companies NOK 61k bn.

Excluded companies

226 companies

NOK 61k bn.

### ESG score and carbon footprint

Exclude companies that have a significant exposure to ESG risks and are classified by Sustainalytics to have a high or severe carbon footprint

### Portfolio construction

#### **Positive screening**

Within the remaining «clean» universe, the portfolio manager can invest freely.

However, when choosing between two equally attractive companies the company with the best ESG score is chosen



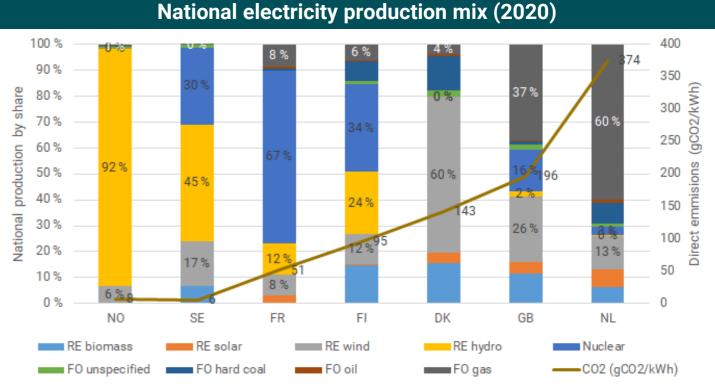
### **Eligible universe**

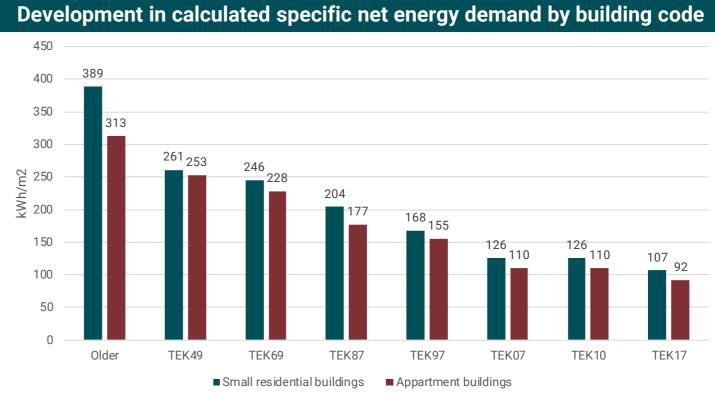
6,036 companies (76%) NOK 703k bn. (83%)



### **ESG** at Eika **CO2** Footprint Analysis of the Cover Pool – Background

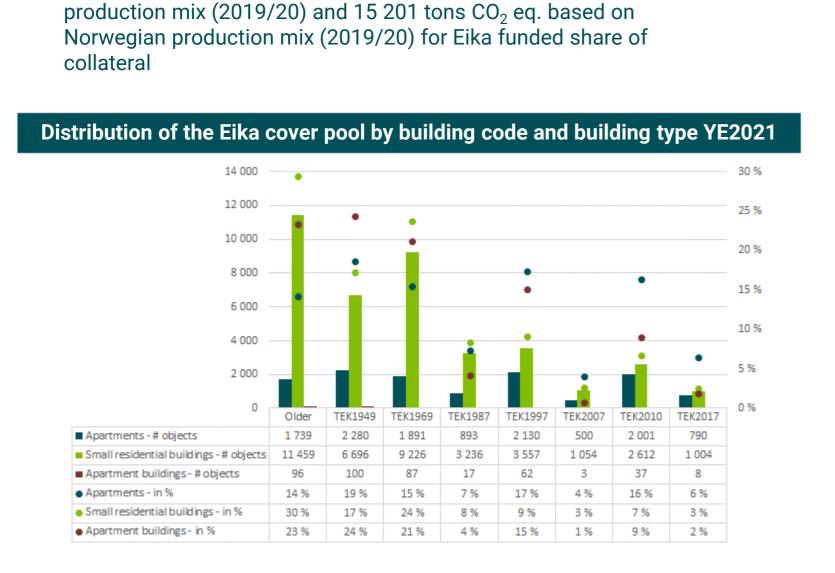
- Norwegian buildings are predominantly heated with electricity
- Norway has one of the greenest energy source mix for electricity (>98% renewable energy, 92% Hydro & 6% wind )
- The carbon intensity for the lifetime of a Norwegian residential building =  $111g CO_2/Kwh$ , this compares to much higher carbon intensities for other European countries<sup>1</sup>
- Over time, residential buildings in Norway have become more energy efficient – analyzing building codes provides a robust proxy as this data is available for the entire building stock (unlike EPC labels which represent 44% of all buildings)
- With each new building code, energy efficiency standards for buildings have improved over time
- Multiconsult has estimated the CO<sub>2</sub> footprint of the entire Eika cover pool on this basis







# CO2 Footprint Analysis of the Cover Pool – 2021



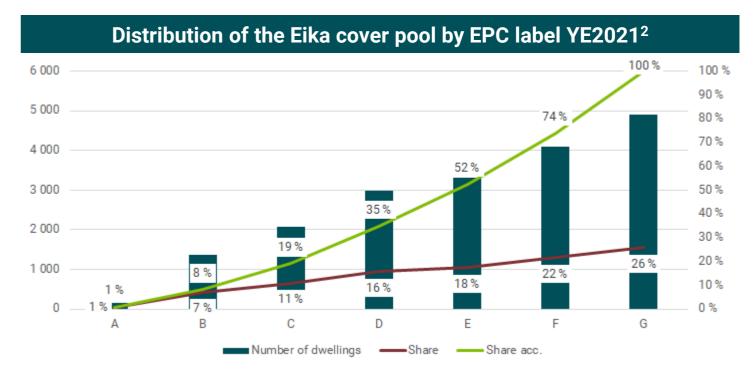
• As part of our 'Strategic Framework for Sustainability', Eika values

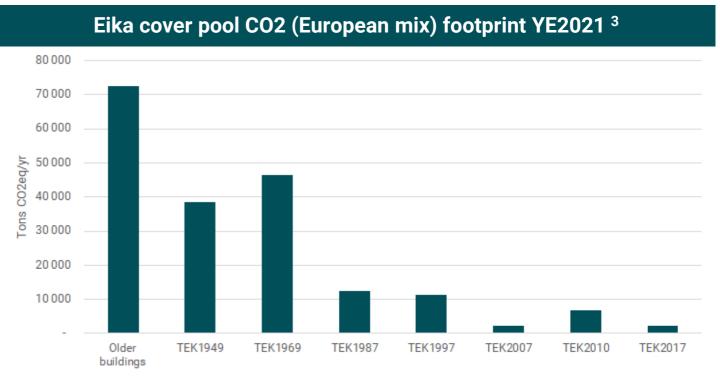
• Yearly emissions of 192 273 tons CO<sub>2</sub> eq. based on European

increased disclosure in terms of scope 3 carbon impact

• The current portfolio, as of December 31<sup>st</sup> 2021, represents:

Yearly energy demand of 2 504 GWh





#### <sup>2</sup> EPC labels represent only 37% of the Eika cover pool, hence this is not fully representative of the entire cover pool

#### <sup>3</sup> Portfolio CO2-emissions related yearly use in energy demand distributed by age of building

# New Green mortgage products

### 1. Green Mortgages (Construction or Purchase)

#### **New Green Mortgage Product**

- In the fourth quarter 2020 the Eika Alliance banks launched an inaugural common green mortgage product.
- Green mortgages are mortgages secured by energy efficient housing with favorable loan interest rates.
- With a green mortgage, you typically get lower interest rates compared to a non-green mortgage (sample average in Eika 0.3%, range 0.1-0.6%).

#### Loan criteria

- The criteria for the mortgage product are based on Energy Performance Certificates (EPC).
- The criteria for qualifying for the green mortgage product in Eika will be an EPC of A or B.

### **New Green Refurbishment Product**

- product relating to refurbishments.
- combination of measures like:

  - balanced ventilation

  - solar cells or collector

### 2. Green Mortgages (Refurbishments)

• In the first quarter 2021 the Eika Alliance launched a green mortgage

• A lower EPC may qualify for refurbished residential buildings in Norway with an improved energy efficiency of minimum 30% due to a

• insulation of old construction (walls, roof, floor, windows, doors)

night set-back of temperature

energy efficient lighting appliances

• heat pump air to air, air to water, water to water or exhaust fan



### ESG at Eika ESG Ratings in Eika Boligkreditt

	MSCI	• A (s • Las
MSCI ESG RATINGS CCC B BB BBB A AA AAA SUSTAINALYTICS	Sustainalytics	<ul><li> 27.</li><li> Me</li><li> Las</li></ul>
a Morningstar company RATED BY A Morningstar company RATED BY A Morningstar company RATED BY	ISS ESG	<ul> <li>C (s</li> <li>State</li> <li>2nd</li> <li>Las</li> </ul>
ISS ESG	Norwegian Client Experience Index (CEI)	<ul> <li>74.</li> <li>#4</li> <li>cor</li> <li>acr</li> </ul>

We are working to build relationships with the ESG rating agencies to improve our scores through regular engagement with them and providing transparent data that they can collate, track and benchmark

(scale AAA-CCC) st update May 2022

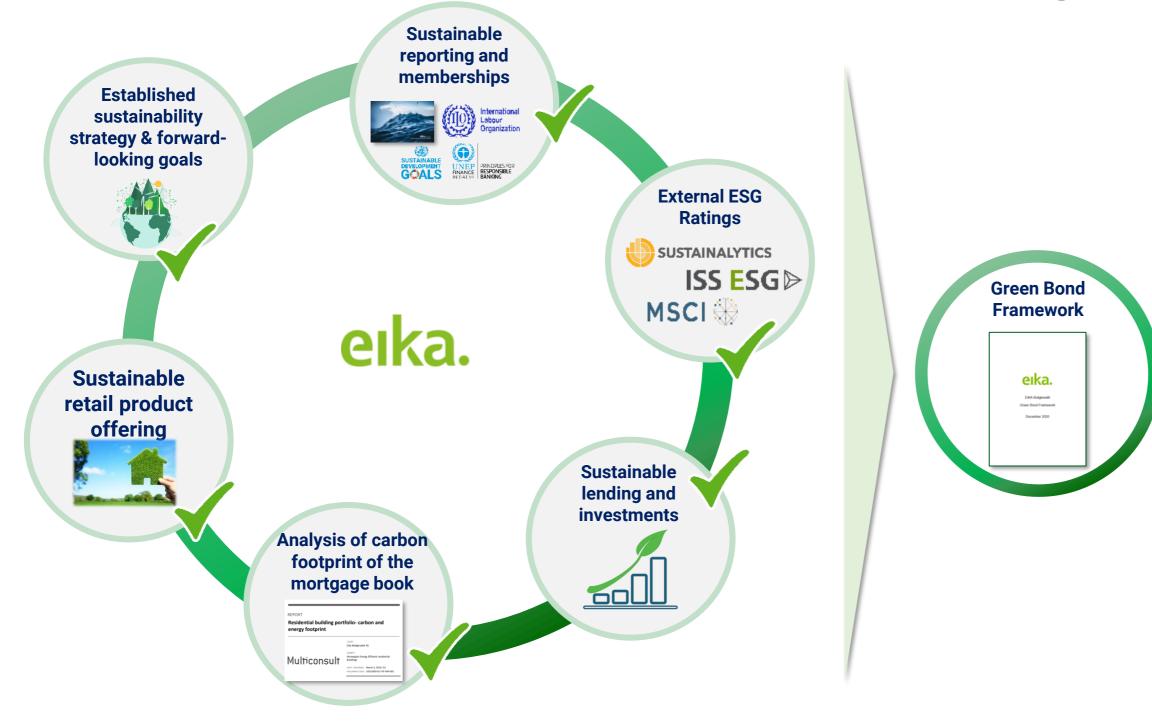
7.9 risk rating edium risk ist update April 2022

(scale A+ - D-) atus: Prime nd decile ranking ast update August 2021

4.6/100 4 rank out of 149 ompanies/brands cross 33 sectors



# Eika's roadmap towards sustainable banking



In light of its sustainability objectives and its strategy, Eika has established a Green Bond Framework



- Align the funding strategy and sustainability strategy
- Address increasing investor demand towards sustainable assets
- Broaden investor base and foster relationship with existing investors
- Contribute to the development of the green bond market
- Contribute to the achievement of 2030 Agenda
- Positive marketing effect on stakeholders



# Agenda

) ESG at Eika
) Eika Boligkreditt's Green Bond Framework

Contact

) Disclaimer



# Eika Boligkreditt Green Bond Framework



Use of proceeds:

Allocation of the net proceeds of the Green Bonds to a loan portfolio of new and existing mortgages for energy efficient residential buildings in Norway



**Process for Project Evaluation and Selection:** Eika Boligkreditt will select and track the Eligible Green Loans based on information from the official Land Register. The information is received from a third-party, Eiendomsverdi



### **Management of Proceeds:**

Eika Boligkreditt intends to allocate the proceeds from the Green Bonds to a portfolio of loans that meet the Eligibility Criteria and in accordance with the evaluation and selection process

**Reporting:** 



Pre-issuance Allocation and Impact Reporting will be made available to investors. Eika Boligkreditt intends to report to investors within one year from the date of a Green bond transaction and annually thereafter. Reporting will be on both the Allocation and Impact of the proceeds from green bond issuance



### **External Review:**

ISS-ESG has provided a Second-Party Opinion (including on EU Taxonomy alignment) on Eika Boligkreditt's Green Bond Framework<sup>1</sup>. Eika has received CBI certification for its inaugural green bond. Eika Boligkreditt may request a limited assurance on the Allocation Report



# **Use of Proceeds Criteria**

Eligible use of proceeds categories: Green Residential Buildings

- 1. New Residential buildings in Norway (built 2012 or later)
- New or existing Norwegian apartments that comply with the Norwegian building codes of 2010 (TEK10) or 2017 (TEK17). Hence, built in 2012 or later
- New or existing Norwegian other residential dwellings that comply with the Norwegian building codes of 2010 (TEK10) or 2017 (TEK17). Hence, built in 2012 or later

### 2. Residential buildings in Norway (built before 2012)

- Existing Norwegian residential buildings built using older building codes than TEK10 with EPC-labels A and B. These buildings may be identified in data from the Energy Performance Certificate (EPC) database
- 3. Refurbished Residential buildings in Norway with an improved energy efficiency of 30%

One of two criteria below must be met:

- Refurbished Norwegian residential buildings with at least two steps of improvement in energy label compared to the calculated label based on building code in the vear of construction
- Refurbished Norwegian residential buildings with at least a 30% improvement in energy efficiency measured in specific energy, kWh/m2, compared to the calculated label based on building code in the year of construction

#### Alignment with international initiatives & involved parties:

ICMA GBP category	UN SDG	TEG Report Technical Screening Criteria	TEG Report Do No Significant Harm & Miniumum Social Safeguards	Consultants & Third Parties
Green Buildings	11 SUSTAINABLE CITIES	<ul> <li>Top 15% approach for buildings built up until end 2020</li> <li>≥30% improvement in Primary Energy Demand for refurbishments</li> </ul>	<ul> <li>Compliance with international, national and local Regulation and monitoring of environmental and social risks</li> <li>DNSH and Minimum Social Safeguards met in accordance with ISS-ESG SPO in alignment with the EU Green Bond Standard</li> </ul>	Multiconsult ISS ESG Climate Bond Certified

# **Project Evaluation and Selection**

### **Process for Project Evaluation and Selection**



This Framework & Green Assets are managed by a dedicated Green Bond Committee. The committee consists of: CEO, CFO, CCO and another representants from the Treasury Department in Eika Boligkreditt as issuer, and the CSR department in Eika Gruppen.

The Green Bond Committee will meet on a regular basis (at least annually) and will conduct an additional review on the selected mortgages to ensure ongoing compliance with the Eligibility Criteria.

Eligible Green Loans selected and tracked based on information from the official Land Register. Information from the Land Register regarding building year used to determine the Eligible Residential Green Buildings.

All residential mortgages within the Cover Pool are originated in line with Eika credit risk policies. Loans secured by mortgages on Eligible Residential Green Buildings are selected as Eligible Green Loans. All selected Eligible Green Loans comply with official national standards and local laws and regulations.





# **Management of Proceeds**

### **Portfolio Approach**

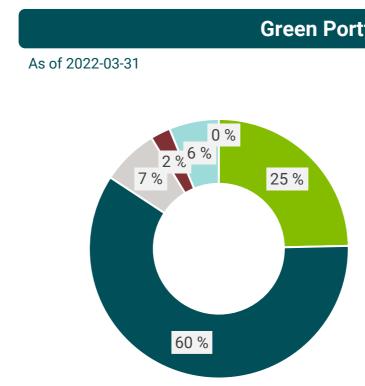
- The proceeds from Green Bonds will be managed by Eika Boligkreditt in a portfolio approach.
- Eika Boligkreditt intends to allocate these proceeds to an Eligible Green Loan Portfolio, that meet the Eligibility Criteria and in accordance with the evaluation and selection process

### **Proceeds Allocation**

- Sufficient Eligible Green Loans will be designated in the Eligible Green Loan Portfolio to ensure that the size of the Eligible Green Loan Portfolio matches or exceeds the total balance of all outstanding Green Bonds.
- Additional Eligible Green Loans will be added to the Eligible Green Loan Portfolio to ensure the sufficient and timely allocation of the incremental net proceeds

### **Unallocated Proceeds**

· Any unallocated Green Bond net proceeds will be invested in a liquidity portfolio in money market instruments



Criterion	Type of dwelling	Number of objects	Area total [m2]	Area financed by EBK total [m2]	Portfolio size [MNOK]
	Apartments	2,869	219,058	102,162	4,724
	Small residential buildings	4,658	822,494	428,319	11,425
Criterion 1	Cooperative				
(Building code)	housing	47	68,184	26,068	1,352
	Apartments	346	25,751	12,435	476
	Small residential				
	buildings	562	101,016	50,731	1,188
	Cooperative				
Criterion 2 (EPC)	housing	-	-	-	-
Total		8,482	1,236,503	619,715	19,165

### **Green Portfolio**

- Criterion 1 (Building code) Apartments
- Criterion 1 (Building code) Small residential buildings
- Criterion 1 (Building code) Cooperative housing
- Criterion 2 (EPC) Apartments
- Criterion 2 (EPC) Small residential buildings
- Criterion 2 (EPC) Cooperative housing

# Impact Reporting FY21



### **Impact Reporting**

#### Portfolio date: 31 December 2021

Eligible Project Category	Eligible portfolio (NOK bn)	Share of <u>Total</u> Financing	Eligibility for Green Bonds	Estimated Site Energy Savings (in GWh/year)	Estimated Emissions Avoidance (in tons of CO2 /year)
a/	b/	c/	d/	e/	e/
Green Residential Buildings	18.85	100%	100%	79	8,778
Total	18.85	100%	100%	79	8,778

a/ Eligible category

b/ Amount committed by the issuer for the portfolio eligible for Green Bond financing

c/This is the share of the total budget financing

d/ This is the share of the total portfolio costs that is Green Bond eligible

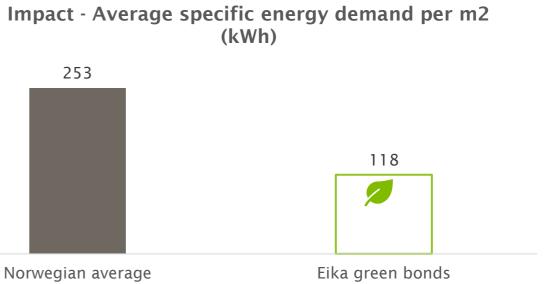
e/Impact indicators

253

Norwegian average

• Eika green bond portfolio has an estimated average energy consumption of less than 50 per cent of the Norwegian average

• Estimated avoided CO2 emissions (entire pool) = 8,778 tons CO2/year based on European mix and 1,702 tons CO2/year based on Norwegian mix on Eika funded share of collateral



## **External Review**



- Second Party Opinion by ISS ESG
- Eika Boligkreditt has obtained an independent Second Party Opinion from ISS-ESG to confirm the validity of the Eika Boligkreditt's **Green Bond Framework**
- ISS ESG assessed the alignment of the Green Bond pool and the due diligence and selection processes in place, with the EU Taxonomy. Technical screening criteria and do no significant harm criteria have been taken into account

"The issuer's eligible category corresponds to the following EU Taxonomy category: "Acquisition and Ownership" (activity 8.4. of the EU Taxonomy). Based on robust processes for selection of Green Projects, the Green Bond asset pool is considered as aligned with the EU Taxonomy and the relevant activity-specific Technical Screening Criteria, Do No Significant Harm Criteria and Minimum Social Safeguards."



#### **SPO SECTION**

Part 1: Issuer su

Part 2: Performa **GBS and GBPs** 

Part 3: Alignmer **EU Taxonomy** 

**USE OF PROCEEDS** 

Mortgages for energy efficient residential buildings

- Pre-Issuance CBI Certification 2
  - Eika Boligkreditt has received Certification from the CBI for its inaugural EUR green bond



	EVALUATION
ustainability performance	Status: <i>NOT PRIME</i> Rating: C- Decile Rank: <i>3</i>
ance against the draft of EU	Positive
ent of the asset pool with the	Positive

CONTRIBUTION OR OBSTRUCTION	SUSTAINABLE DEVELOPMENT GOALS
Significant contribution <sup>11</sup>	13 CLIMATE
Limited contribution	
This is to certify that the Eika Boligk Issued by Eika Boligk	reditt Covered Bonds creditt AS certification by the Climate Bonds Standard Board e Bonds Initiative I February 2021 itiative
	eika

# Agenda

) ESG at Eika
 ) Eika Boligkreditt's Green Bond Framework

Contact

) Disclaimer



## Eika Boligkreditt Contacts



### **Odd-Arne Pedersen** Acting CEO (CFO) Tel: +47 917 86 857 oap@eika.no



### **Magnus Sandem**

Treasury Officer Tel: +47 22 87 80 94 msa@eika.no



## **Anders Mathisen**

Acting CFO (Senior Vice President, Funding) Tel: +47 22 87 80 33 ama@eika.no



Funding kf@eika.no

More information may be found on https://eikbol.no

### **Kristian Fiskerstrand**

Vice President,

Tel: +47 22 87 80 57



# Agenda

) ESG at Eika ) Eika Boligkreditt's Green Bond Framework

Contact

Disclaimer



## Disclaimer

By attending a meeting where this presentation is held, or by reading the presentation slides, you agree to be bound by the following conditions:

This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Eika Boligkreditt AS (the "Company"), in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever.

This presentation has been prepared solely for use in connection with the presentation of the Company. The information contained in this document may not be reproduced, redistributed, passed on or published, in whole or in part, to any other person for any purpose. Failure to comply with this and the following restrictions may constitute a violation of applicable securities laws. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. None of the Company or any of their respective affiliates, advisors, directors or employees shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

The statements contained in this presentation may include forward-looking statements such as statements of future expectations. These statements are based on the Company's current views and assumptions and involve both known and unknown risks and uncertainties. Although the Company believes that the expectations reflected in any such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Actual results, performance or events may differ materially from those set out or implied in the forward-looking statements. Important factors that may cause such a difference include, but are not limited to: (i) general economic conditions, (ii) performance of financial markets, including market volatility and liquidity (iii) the extent of credit defaults, (iv) interest rate levels, (v) currency exchange rates, (vi) changes in the policies of central banks and/ or foreign governments, or supra-national entities.

All opinions and estimates included in this presentation constitute the Company's judgement, as of the date of the presentation and are subject to change without notice and the Company is not under any obligation to update or keep current the information contained herein. This presentation is not an offer of securities for sale in the United States. Neither the presentation nor any copy of it may be taken or transmitted into United States, its territories or possessions or distributed, directly or indirectly, in the United States, its territories or possessions, except to qualified institutional buyers as defined in Rule 144A under the U.S. Securities Act of 1933, as amended (the "Securities Act") or outside the United States in reliance on Regulation S under the Securities Act. Any failure to comply with this restriction may constitute a violation of the United States securities laws.

Additional information about the Company can be found at eikbol.no.

